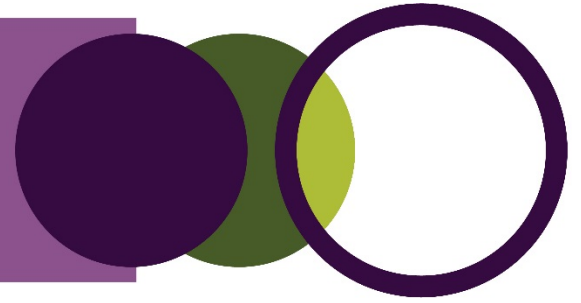




Department of Finance Procurement Bulletin

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Amendments to SSC policies make purchasing easier

A [Buyer Alert](#) for amendments to the Open and Effective Competition policy and Common Use Arrangements policy was posted on the [State Supply Commission website](#) in July.

Exemptions should still be sought when purchasing goods or services directly from registered Aboriginal Businesses, though there is no longer a \$250,000 threshold restriction. Further the [Aboriginal Procurement Policy Guide](#) is referenced, which recognises [Supply Nation's Indigenous Business Direct](#) as an accepted directory of Aboriginal Businesses. There is also a new URL for the [Australian Disability Enterprise](#) website.

For more detail on these amendments refer to the [Buyer Alert or contact](#) the [State Supply Commission](#) on (08) 6551 1500.

Government Campus Network must close end 2018

The GovNext-ICT CUA offers a replacement network, IP telephony, internet, data centre co-location, cloud and domain name services on an 'as a service' basis. This allows your agency to customise your requirements and pay only for what you need. For our web-hosting clients, you will need to procure these services using the usual procurement processes as per the [State Supply Commission](#) and your own agency.

If you are located in a Government Campus Network (GCN) site, the network and telephony services are being co-ordinated on a site by site basis by GovNext Service Broker, [Alysha Clark](#) from the Office of Digital Government. The vendors have conducted initial project start-up meetings for each site and all affected agencies should have advised vendors of their internal project managers, specific service requirements and black-out dates. This information will significantly help the vendors to co-ordinate a transition date that will suit all agencies within each site. For all GCN queries email [Darryl de Souza](#).

For ServiceNet customers, we have already been in contact on the need to transition services out of ServiceNet. [Jeremy Pestana](#) from ServiceNet can assist your agency to understand the services you currently purchase from ServiceNet and the proposed transition date/s. For customers who have not yet been in touch with ServiceNet, we will be providing further information to your IT departments in the very near future to propose an exit date.

The GovNext-ICT CUA [Buyers Guide](#) is located on [Contracts WA](#).

How to save dollars at the bowser

The Fuel CUA will save your agency dollars at the petrol pump. Some handy tips to consider are:

- Using WA's weekly fuel price cycle, which generally peaks on Tuesday and Wednesday (highest price) and decreases to its lowest price on Mondays in the Perth metropolitan region. Visit the [FuelWatch](#) website to find the best deals at our participating fuel retailers.
- For regional locations, the [Fuelwatch](#) website can assist in finding the best daily fuel prices for your region.
- Using BP and Caltex fuel cards will receive the lesser of the flat cent per litre discounts as stated on page 10 of the [Buyers Guide](#) or a 'formula price'. The formula price can smooth out the peaks in the weekly metro ULP fuel cycle if filling up on Mondays is not possible, and reduce the cost of bowser fuel in country areas.
- Customers applying for fuel cards can request limits on the cards (e.g. dollar and volume limits, types of fuel that can be purchased, and other transactions such as shop purchases and car wash) to reduce unplanned costs and improve security.

For more tips consult [Contracts WA](#) or email the Contract Manager, [Lucy Fiorina](#).

Motor Vehicle Fleet Services ups the ante

State Fleet clients will welcome the almost 30% reduction in fees for fleet management services that comes with the new [Fleet Services CUA](#) for fleet management, inspection and disposal services, telematics, vehicle booking system, tyres and accessories that went live on 1 July 2018.

Disposal fees have also reduced even further and whilst you don't pay these fees directly the resultant savings should assist State Fleet to leverage these cost reductions toward lower lease rates. The savings keep coming with accessories and tyres (once negotiations conclude) at competitive prices with the potential to leverage government's buying power.

Further changes include sole providers with Fleetcare providing fleet management services and Pickles handling all vehicle inspections and disposals and a new telematics and booking system arrangements that enables you to generate greater efficiencies in the operation of your fleets.

State Fleet is holding a Trade Show on 20 August, 1-4pm at the Optima Building, 16 Parkland Road, Osborne Park. One-on-one sessions with Poolcar are also being held on 21 August.

If you or a representative from your agency would like to attend the trade show or a one-on-one session email [Max Cummock](#).

Savings aplenty in the new Advertising CUA

The highly successful Master Media Services Common Use Arrangement (CUA) is now even better. The new and improved [Media Booking, Buying and Planning for Advertising Services](#) CUA went live on 1 July 2018 and can save your agency between 25 – 60% on media rates for campaign services.

Initiative Media Australia Pty Ltd, newly appointed to the CUA can help you with any campaign services but also recruitment, public notice and tender notice advertising services (previously known as non-campaign). Initiative joins Carat Australia Media Services Pty Ltd, who deliver campaign services.

Both contractors offer Media Planning and Channel Strategy together with new additional advertising services as non-mandatory services.

The CUA itself is mandatory for all Public Authorities state-wide for buying media within Australia except for buying media placement overseas or on social media and paid search as part of a campaign.

To get the best out of this CUA, refer to the Buying Rules in the [Buyers Guide](#), which also features a sophisticated Pricing Schedule reflecting the current media landscape and includes pricing for digital, programmatic, social and search advertising services.

We will be hosting a launch for campaign clients on Tuesday 14 August, 1.30pm at Optima Centre in Osborne Park. Don't forget to [Register](#) if you'd like to attend.

Training sessions for the use of EziAd, the online booking system for recruitment, public notice and tender notice services are also coming up in the week starting 6 August. If you are interested, send an email to the Contract Manager, [Glorelid Beaumont](#).

Need an HR system upgrade?

Your agency recently received a letter on an aggregated purchase opportunity for human resource management information systems. It outlined how the Department of Finance can help you maximise potential value-for-money by facilitating an aggregated purchase for your replacement human resource systems (including payroll). An aggregated purchase is when several agencies approach the market in one tender.

The savings include:

- Harnessing greater economies of scale (cost per unit of production decreases as volume of product/service increases).
- Reducing the costs associated with licensing, hosting and the joint development of functionality enhancements.
- Reducing the effort required by individual procurement processes.

If you would like to express your interest in participating in this or other aggregated buys including finance systems email [Angela Corbett](#).

Tenders WA has some new additions

The latest release of [Tenders WA](#) has two new inclusions for you:

1. The [Aboriginal Procurement Policy](#) became effective on the July 1st. This now requires users publishing Contract Award details to not only record if the successful contractor is a registered Aboriginal business but also which register they are on. This only applies to Contracts with an award date after 1 July 2018.
2. There has been an improvement on the accuracy of the Delivering Community Services in Partnership Policy (DCSP) data capture. From July 1st buyers who are advertising a tender or publishing a contract will be required to answer a mandatory question to indicate if the procurement was under the DCSP Policy. This replaces the default answer.

Training coming up in Government Procurement

We have some exciting workshops and events planned for July – November. Register now to secure your spot by clicking on the session you'd like to attend.

- Contract Management Awareness | [Thursday 8 November](#)
- Developing and Using Key Performance Indicators | [Tuesday 2 October](#)
- Risk Management in the Procurement Context | [Tuesday 16 October](#)
- Written Quotes Process | [Thursday 9 August](#) and [Tuesday 20 November](#)

For further information on these and our Online Training, please visit our [website](#) or email the [Procurement Capability and Development team](#).



For general enquiries please email gpbusinessdevelopment@finance.wa.gov.au.