



March 2013

Procurement Matters for Buyers

Welcome

Welcome to the first edition of Procurement Matters for Buyers for 2013.

It's been a busy start to the year with redevelopments of the Debt Recovery Services, Training Courses and Hardware Common Use Arrangements (CUAs). The Fuel CUA has also been awarded and kicks off on April 1. Articles in this edition highlight the changes and benefits to these amended CUAs.

Procurement Education has hit the road and is heading to the regions with their Better Buying seminar. Details are available below. The Procurement Vocational Program (PVP) is also underway for 2013, ready to deliver more qualified procurement professionals by the end of the year.

News

Show me the money! Debt Recovery Services CUA redeveloped



Having difficulty recovering debts? The redeveloped Debt Recovery Services Common Use Arrangement (CUA) now has four suppliers providing services for recovering unpaid accounts [Read more](#)

Computing Devices CUA in the pipeline



More flexibility and a way of keeping up to date with the changing technology in the computing world are two of the key themes behind work on a new Computing Devices Common Use Arrangement (CUA). [Read more](#)

Getting skills up to scratch



Nationally Recognised Training Courses are a new feature of the Training Courses Common Use Arrangement that has been redeveloped, offering government staff the opportunity to gain recognised qualifications. [Read more](#)

Buyers Alert – overcharged ICT services

The Department of Finance has been advised that some ICT Services Common Use Arrangement (CUA) suppliers have attempted to exceed their approved maximum pricing rates when quoting for work. We wish to remind buyers that under the CUA, suppliers require Finance's approval for an increase to the maximum rate.

Pricing is published via the eDecision Aid to assist agencies in monitoring these rates. Buyers may contact the CUA [Contract Manager](#) for additional advice on this matter.

Agencies are reminded that they shouldn't engage suppliers who offer prices above the agreed rates as they may be in breach of the agreement.

Fill up with the new Fuel CUA

The Department of Finance has awarded a new Common Use Arrangement (CUA) for Bowser, Bulk and Drum Fuel to replace the current CUA (7807) that expires 31 March 2013.

You do not have to do anything to change over to the new CUA unless you currently have Gull (Motorcharge) Fuel Cards in your vehicles or you purchase Bulk Fuel from Caltex.

Please refer to the [Buyers Guide](#) on ContractsWA for more information.

More paint on the palette

The Paint and Related Products panel on the Hardware CUA has been refreshed and an additional supplier has been added.

As of 15 January, this panel features two paint suppliers offering a wider product range.

New products include technologically advanced and environmentally friendly paint materials.

The CUA still uses the Pick and Buy arrangement.

For any further information please contact the Contract Manager [Paul Wright](#) or for related documents visit [ContractsWA](#).

Procurement Education

Procurement training is underway for 2013 with a number of opportunities on the horizon.

The Better Buying seminar is heading to a number of regional centres starting with Kalgoorlie on 9 April. Find out [course details, register or check out](#) the other cities and towns the training team will visit.

The PVP has also begun for 2013. There are places available for the upcoming Contract Negotiations and Contract Management workshops.

More details for the PVP can be found [online](#).

Contact us:

If there's anything you'd like to see in future editions of Procurement Matters, or if you've got any questions [contact](#) the Business Development Team who'll be only too happy to help you out.

