



November 2012

Procurement Matters for Buyers

Welcome

Welcome to the November edition of Procurement Matters for Buyers.

A Buyers Alert has been re-issued on the purchases of toner and cartridges by agencies, as aggressive marketing strategies are being employed by some companies. An article on this emphasises some of the tactics to watch out for.

Other articles in this edition highlight the new Interpreting and Translating Services CUA, the redeveloped Furniture CUA, and amendments to the Open and Effective Competition policy.

Also featured are some of the new savings initiatives identified by Finance for the Business Machines and Business Consumables CUA and upcoming procurement training for regional WA government staff.

Lastly, we would like to wish everyone a merry Christmas, happy New Year and safe holiday break. We look forward to another big year in procurement in 2013.

News

Aggressive marketing strategies and toners and cartridges



This Buyer Alert reinforces the need for government purchasing staff to be conscious of the aggressive marketing strategies used by some companies involved in the sales of toners and cartridges. [Read more](#)

Amendments to the Open and Effective Competition policy

The State Supply Commission (SSC) has recently approved and implemented changes to the Open and Effective Competition policy.

Government introduces savings initiatives – Business Machines and Business Consumables CUA



The Department of Finance has identified a number of savings opportunities for WA Government involving the Business Machines and Business Machine Consumables CUA. [Read more](#)

The policy has now been amended to include a provision to allow agencies to purchase directly from a registered Aboriginal Business where the value of the purchase doesn't exceed \$150,000.

The amended policy can be viewed on the [SSC website](#). For any further policy information please contact [Sue McKinnon](#).

Interpreting and Translation Services CUA available



The new Interpreting and Translating Services Common Use Arrangement (CUA) is now live. [Read more](#)

Fourth Quarter CUA Launch

The Department of Finance is holding a combined launch for the new Interpreting and Translating Services, and the redeveloped Furniture (Office and Classroom) and Training Courses

Furniture – Office and Classroom CUA redeveloped



The Furniture Common Use Arrangement (CUA) was recently redeveloped and is now available to agencies. [Read more](#)

Common Use Arrangements on 11 December.

If you are responsible for purchasing for your agency and wish to attend, please follow the [link](#) for more information and to register.

Procurement training in the regions

The Department of Finance has developed the Procurement Training in the Regions program for regional public sector staff.

This program aims to increase the awareness and understanding of government supply policies, as well as reinforce the responsibilities of public sector officers involved in purchasing.

After recently visiting Port Hedland and Kununurra the GP 'tour bus' will head to a range of different regional locations in 2013 including Broome, Karratha, Geraldton and Esperance. To register for one of the regional stops go to the Finance [website](#).

Contact us:

If there's anything you'd like to see in future editions of Procurement Matters, or if you've got any questions [contact](#) the Business Development Team who'll be only too happy to help you out.

