



Procurement Matters For Buyers

SEPTEMBER 2014

Welcome to the September edition of Procurement Matters for Buyers.

Are you aware of the changes to the State Supply Commission policies that came into effect recently? Find out how these affect the way you buy on behalf of your agency.

Have you bought any copy paper of late? Did you do a price comparison check? Read on to discover how proactive buyers get the best deals.

This edition has some great tips for successful contract management, which will help you stay on top of your contracts.

There's an update on the recent Microsoft agreement and some guidelines around safeguarding data on your work phone or laptop.

It also gives you an insight into the Western Australian Disability Enterprises' way of doing warehousing. To these businesses, a new contract means much more than just more work.



CUA news

Common Use Arrangements (CUAs) that have recently been renewed or updated:

- [Motor Vehicle Rental](#)
- [Microsoft Licenses](#)

CUA updates on the horizon:

- [Groceries / Fresh Produce](#)
- [Data Centre Facilities](#)
- [HR – Temporary Personnel](#)

STATE SUPPLY COMMISSION SUPPLY POLICY CHANGES

Over the years, the public sector has become more and more adept at procurement. In recognition of this, the State Supply Commission supply policies were amended in July.

GREATER PAPER CHOICES

Buying copy paper from your supplier on our Common Use Arrangement (CUA) may be a routine process, but have you recently stopped to do a comparison between the suppliers?

STAY ON TOP OF YOUR CONTRACTS

If having to answer questions about what went wrong or why outcomes were not achieved on time or on budget doesn't sound like much fun to you, there's some good news. Procurement Matters has tips to help you manage contracts effectively.

MORE MICROSOFT FOR YOUR MONEY

It took time and the negotiations were, at times, intense but that's all over with the signing of an extension to the whole-of-government Microsoft Enterprise Agreement.

REFUSE TO LOSE A LAPTOP

As agencies increasingly invest in portable devices to support a



Procurement training

Further your career with a qualification in procurement. There are spots available in the September and October modules of the [Procurement Vocational Program](#).

For more details on this, and other opportunities for procurement training opportunities, go to the [Finance website](#).

mobile workforce, the risk of data security incidents grows.

WADES AND WAREHOUSING – WHAT A MATCH

Warehousing fits the WADE business model beautifully. On the one hand, the work can be repetitive. On the other hand, there is a lot of variety in the tasks involved.

Contact us: If there is anything you would like to see in future editions of Procurement Matters, if you have any questions or wish to unsubscribe, [contact](#) the GP Business Development Team.